



Jeremy Connell

Consultant Mediator

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In Brief

UKRC Registered
Independent Counsellor

NLP Practitioner

Solicitor (Scotland)

- Commercial
- Education
- Employment
- Discrimination
- Property
- International

Mediation Experience

Jeremy Connell was accredited in May 1999, and became a registered mediator in July 2000.

He is a natural communicator, with a unique blend of legal, diplomatic, business development, project management and counselling experience.

Comments

"Nice guy, very good bedside manner...but he was also very keen to broker a deal and made sure this happened. We would definitely recommend him".

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"We thought Jeremy was very good, he coaxed the parties into coming to an understanding".

"We were incredibly impressed by Jeremy. He was very professional, was a wonderful listener, and he built up trust very, very quickly".



"There were times...when it got particularly tense, and during those times he introduced an element of calm into the proceedings".

"I felt the mediator was productive, amenable and had a very good grasp of all the issues"

"He was extremely professional, made everyone feel at ease and, in particular, made me feel comfortable. I was really apprehensive before the mediation...but everything was explained well to me."

Some cases mediated...

Commercial contract

- A £150,000 claim over the termination of a regional sales concession.
- A dispute over debt and customer relations issues between a major bank and a longstanding customer – claim of £70,000 and counterclaim of £130,000.

Copyright

- A dispute between an advertising agency and a professional services firm over an alleged flagrant breach of copyright.

International

- A dispute between a multinational manufacturer and a Portuguese distributor over termination of an exclusive distribution agreement.

Discrimination

- A case of wrongful arrest, unlawful detention and malicious prosecution against the police on the grounds of racial discrimination.
- A disability discrimination claim by an employee against a leading UK sports organisation.



Education

- Grievances and a general breakdown of relations between a professor and other senior academic and administrative staff at a university. Reconciliation and agreement on specific preventive measures for the future.
- A claim by a student against a university for unfair termination of his PhD under the Department for Constitutional Affairs' "Visitor" Scheme.
- Compensation claim by a student against a university for damage to her health and delay to the completion of her PHD due to alleged discrimination, bullying and harassment by the university. Settlement included an appropriate plan for the student to complete her studies.

Property

- A £400,000 claim against contractors for fire damage to real property.
- A protracted dispute between a housing authority and a long term tenant.

Public sector/data protection

- A claim for compensation under the Data Protection Act, involving senior civil servants in a leading government department.

Employment

- Compensation claim (worth nearly £300,000) by a senior civil servant against a major government department for damage to his health due to bullying and harassment by a superior which led to the claimant being unable to continue in his job.
- Claim by a team leader of a UK care and welfare organisation for unfair dismissal on the grounds of disability discrimination.
- Facilitation to resolve a dispute between three counselling supervisors in a national charity, avoiding the need for implementation of a formal grievance procedure. Resolution in the equivalent of one day included agreement on essential internal team-building steps for the future.



- Claim against a leading professional association for discrimination in relation to recruitment and shortlisting for a senior management role.

Jeremy has also acted as lead mediator on court mediation scheme cases. Active process and time management skills are essential in these cases, which are limited to 3 hours.

Professional Background...

Jeremy was a founder director of a market leader in the provision of strategic business intelligence worldwide to senior management of multinational companies. He continues to work part time for the company and is responsible for running tailored and confidential projects in China and other parts of north east Asia.

Jeremy's project management experience covers a wide range of sectors:

- Manufacturing/Retail. Including aerospace, aviation, automobile, telecom and tobacco sectors;
- IT/Technology. Five years managing the account of a leading multinational service provider;
- Intellectual Property. Handling a variety of issues for a global manufacturer and supplier of scientific equipment and services;
- Construction/Engineering. Particular focus in relation to petrochemical plants, power generation and distribution, mining projects and the extraction/production of strategic metals;
- Financial. Including projects for a major international bank with interests in the Asia Pacific region;
- Insurance. Managing projects to assess the opportunities and risks for both international life and non life insurers in China;
- Partnership. Working closely with partners in a wide range of disciplines while managing the marketing and business development of a major international professional services firm. First hand experience from jointly establishing an international consultancy as a partnership before subsequent incorporation.
- Fund management. Assessing joint venture arrangements and strategic options for China market entry for an international fund management company.
- Mining. Including investigation and assessment of major alumina, coal and zinc



interests and projects.

- Petrochemicals. Several assignments analysing commercial and political aspects of substantial petrochemical projects.
- Scientific equipment. Focus on management and distribution arrangements in China for a leading international manufacturer.
- Transport and logistics. Advising a major logistics company on prospects for winning a large infrastructure project in Beijing.
- Security. Examining Chinese tender requirements for the supply of specialised equipment for the 2008 Olympic Games.

1990-1995: Head of Marketing and Public Relations for Lovells, the international law firm, reporting to the managing partner. Built and managed a versatile professional team to advise and support the partnership, commissioned and implemented influential market research and trained/coached partners and staff throughout the firm in all aspects of business development.

1982-1990: Member of HM Diplomatic Service (First Secretary, Grade 5 level), specialising in various aspects of European, Former Soviet Union and Middle Eastern affairs. As Secretary of the Diplomatic Association in Portugal in 1986, during a posting to Lisbon, Jeremy managed a major fund raising project for a local charity, supported by the Portuguese president and prime minister. UK experience included extensive interdepartmental liaison on security matters between FCO, the Cabinet Office and major Whitehall departments.

1977-1981: Trained and practised as a lawyer at Drummond & Co WS and Balfour & Manson SSC in Edinburgh.

More about Jeremy Connell ...

As part of his continuing professional development, Jeremy has completed further CPD training in the following areas:

Mediation funding and costs issues;

Law and Practice for non-lawyer mediators;

Court Scheme Mediation: working with court mandates and time limits.

Jeremy is a UKRC Registered Independent Counsellor (BACP Accredited) and NLP



Practitioner, with specialist training and experience in Stress Management, Person Centred Counselling and Cognitive Behavioural Psychotherapy. Working in private practice and part time at a London medical surgery since 1998 helping patients from a variety of backgrounds to cope with personal problems.

Jeremy is a fluent Portuguese speaker (Diplomatic Service and British Council Language Training - higher standard).

Why choose consensus mediation...?

Our role ensures that...

- Mediators remain wholly impartial and focused on the dispute because we handle all the fee negotiations, contracts, documents and logistics;
- Mediators do not become disqualified from acting (even by perception) because of previous direct or frequent instructions from one party or solicitor;
- Clients and their solicitors can concentrate on the case while we sort out all the administration and logistics.

We quote an inclusive fee for the mediator's time and the administration of the entire mediation process. Consensus Mediation does not charge for "overtime" or for any other hidden extras.

For an informal discussion call one of our Case Managers now on **0844 561 1763**